

# Tech Data Remote Desktop Services on Azure

Tech Data Remote Desktop Services on Azure is the solution that makes virtualization easy, secure, robust and flexible: designed, architected, built and pre-deployed following Microsoft's Best Practices for you to be able to maximize your customer's business outcomes. Differentiate your virtualization portfolio, stay relevant and competitive to your customers with the Best-in-Class virtualized performance, security, availability and end to end user experience.





## Market Overview

By the End of 2019, Digital Transformation spending Will Reach **\$1.7 Trillion** Worldwide, a **42%** Increase from 2017. Cloud enabled partners will have twice the growth and **50%** more gross profit than their non-cloud peers by providing more choice, and scale - in a pay only for what you need and use model to their customers.

By 2020, at least **55%** of organizations will be digitally determined, transforming markets and reimagining the future through new business models and digitally enabled solutions and services.

According to IDC, from 2017 to 2022, the market of the virtual machine software is forecast to increase from \$3.32 billion in 2017 to \$4.16 billion by 2022, representing a CAGR of 4.6%.

# Tech Data Remote Desktop Services on Azure

Tech Data Remote Desktop Services on Azure is the virtualization solution for every end customer need, including delivering individual virtualized applications, providing secure mobile and remote desktop access, and providing end users the ability to run their applications and desktops from the cloud.

Tech Data Remote Desktop Services on Azure offers deployment flexibility, cost efficiency, and extensibility—all delivered through a variety of deployment options. Scale your deployment depending on the expected need of each type of user: carry out data entry on lightweight apps, manipulate large datasets with productivity apps like Office, or work with heavy-duty engineering or graphics apps like CAD software.





# Why Tech Data Remote Desktop Services on Azure?

Stay competitive and relevant while expanding your portfolio with a Best-in-Class Cloud solution.

- ✓ Simplified subscription licensing options, so you can choose how you pay, and how much you pay.
- ✓ No upfront investment required.
- ✓ Full support by Tech Data Solution Centers of Excellence: Azure experts on the field to support & train you.

## Key features

- **Enable users:** Leverage the compute power of Windows Server to provide a cost-effective multi-session environment to drive your users' everyday workloads. Allow end users to connect seamlessly, every time.
- **Manage access:** Specify individual applications that are hosted/run on the virtualized machine but appear as if they're running on the user's desktop like local applications.
- **Protect assets and users:** improved security by using Multi-factor Authentication, ideal for deploying and managing key applications in a secure, remote environment.
- **Cost Effective:** help reduce infrastructure maintenance cost for on-premises servers.
- **Stable:** Increase stability by using Azure services to ensure high availability.
- **Increased efficiency:** improve your users' experience by using existing identities to access resources, while allowing users to work with those resources and customize their own desktops.



## Easy to deploy

Our cloud solutions can be easily ordered and deployed via our StreamOne cloud store; the process for infrastructure is fully automated. If you are already a Tech Data account holder, simply use your credit account to order these services which you would pay for monthly in arrears.

Only Tech Data will make your journey to the cloud with Azure easy. We will provide you with in-depth technical how-to guides for each of our pre-configured 'click to run' solutions.

If you wish to configure your own solutions all settings are automated in PowerShell so setting an environment can be deployed in just an hour.

Tech Data will also provide you with a suite of Azure training for both commercial and technical resources. From bite sized video tutorials to on-site in depth technical training we have everything your commercial and technical resources will require.

# Why partner with Tech Data?

We are committed to delivering across four key areas, our team will help you to grow your sales, increase your profit margins, reduce your costs, and improve customer satisfaction.

- **Grow customer sales**
- **Improve your margins**
- **Reduce your costs**
- **Increase customer satisfaction**

## Gold Distributor

Tech Data have established a long and trusted relationship with Microsoft and is fully committed to Microsoft technologies. Through its dedicated cloud team, Tech Data has been providing best in class cloud solutions to its partner ecosystem. Tech Data serves, supports and works with over 15,000 cloud partners.



## Next steps

Become a Tech Data CSP partner and open your business to growth and profitability.

Wherever you are on the journey to Cloud, Tech Data will help you along the way. We have the cloud portfolio, marketplace, enablement, support and advanced services to help you become a successful CSP partner.

- ✓ Sign up to Microsoft Cloud Solutions Provider (CSP) program with Tech Data and gain access to our unique SMB focused products.
- ✓ Leverage StreamOne to easily provision and bill cloud to your customers, owning the relationship without having to invest in cloud infrastructure.
- ✓ Use Tech Data learning materials to train your commercial and technical resources up to sell Azure cloud based solutions.

For further information please contact your Microsoft specialist:

**[microsoft@techdata.com](mailto:microsoft@techdata.com)**  
**[www.techdatacloud.com/solutions](http://www.techdatacloud.com/solutions)**



### Further Resources

Tech Data Remote Desktop Services on Azure Sales Leaflet

Tech Data Remote Desktop Services on Azure Solution Presentation

Tech Data Remote Desktop Services on Azure Step by Step Guide

Tech Data Remote Desktop Services on Azure Product Leaflet