

CloudSolv®

# Cloud Fuels Digital Transformation

TD SYNnex CloudSolv empowers our partners to accelerate cloud transformation initiatives by helping them learn new technologies, solve customer challenges, deliver business outcomes and evolve their cloud practices into mature offerings. With over a hundred partnerships with the industry's top cloud vendor partners, we can provide you reliable and innovative solutions that drive new opportunity and revenue growth.

## Investments to Blueprint the Future

Our unique approach to cloud offers partners unparalleled value - here are several of our differentiated value-adds.



**Cloud Management Platform** - manage provisioning and billing with our cloud management platform



**Coaches** - our coaches offer subject matter expertise to support your business



**Demand Generation** - build pipeline and convert prospects into sales with demand generation tools and initiatives



**Practice Builder** - demystify and transform your cloud business with a customized roadmap from our Cloud Practice Builder



**Tech Solutions and Ecosystem** - increase agility to market with our technology solutions and ecosystem alliances



**Tech Support and Services** - leverage our technical support and services across the customer journey

## TD SYNnex Cloud

As the largest distributor in the world, our purpose remains true to our core – to help enable our partners in leveraging the power of the cloud to increase service offerings, improve margin and deliver seamless, secure solutions.

Substantial results by the numbers:

**\$2.7 Billion**  
Annual Recurring Revenue

**41%**  
YoY Growth

**16,000+**  
Transacting partners

**9.85 M**  
Managed Seats

## Cloud Hyperscalers

AMAZON WEB SERVICES

MICROSOFT CLOUD

HPE GREENLAKE

GOOGLE CLOUD

IBM CLOUD

## Cloud Software Vendors

ACRONIS

FACEBOOK

PROGRESS SOFTWARE

ARCSERVE

FEITIAN

SAP

ASANA

FRESHWORKS

SEAGATE

AVEPOINT

GFI SOFTWARE

SECLORE

BITTITAN

GONG

SIOS

BSQUARE

INDEED

SKYKICK

CARBONITE

INTUIT

SPOTIFY

CITRIX

LIGHTSPEED

STORAGECRAFT

CLOUDHEALTH

MEGAPORT

VIDIZMO

CONEXLINK

MIRANTIS

VIMEO

CONNECTWISE

N-ABLE

WASABI

CROSSVALE

NERDIO

WEBROOT

DROPBOX

NEWRELIC

WEVIDEO

DROPSUITE

OPENTEXT

EQUINIX

PAESSLER AG

ERICOM

PRINTIX

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